



Community Development Committee

MEETING AGENDA

Regular Meeting

Monday, February 22, 2021

9:00 a.m.

Main Meeting Room, Second Floor – Berryville-Clarke County Government Center

101 Chalmers Court - Berryville VA 22611

Item

1. Call to Order – Kara Rodriguez, Chair
2. Approval of Agenda
3. New Business
 - Virginia Commission for the Arts Creative Communities Partnership Grant Application Review
4. Other
5. Closed Session
6. Adjourn

Community Development Agenda Item Report Summary

February 22, 2021

Item Title

Virginia Commission for the Arts Creative Communities Partnership Grant Application Review

Prepared By

Christy Dunkle

Background/History/General Information

The Town of Berryville has applied for and received funds from the Virginia Commission for the Arts (VCA) since 2012 with the exception of 2019. The intent of the grant, now called the Creative Communities Partnership Grant, is to encourage local governments to support the arts.

Findings/Current Activity

This year, the Community Development Committee recommended an application process through the Town in order to identify local arts organizations who may want to benefit from the grant. Five grant applications were received from the following entities:

- Clarke County Historical Association
- Skyline Quilters/Northern Shenandoah Valley Quilt Show
- The Main Street Chamber Orchestra, Inc.
- Barns of Rose Hill
- The Blue Ridge Studio for the Performing Arts

After discussing the applicants with VCA staff, it was determined that the CCHA was not eligible for consideration because it is not considered a stand-alone arts organization. Accordingly, staff has removed that application from review.

Schedule/Deadlines

A decision on a recommendation should be made at the Community Development Committee meeting in order for the information to be presented to Town Council at their March 9, 2021 meeting. The grant application from the Town is due April 1, 2021.

Other Considerations

N/A

Recommendation

Discuss at the meeting and make a recommendation to Town Council on sub-recipients and the respective percentage of the grant funds.

RECEIVED

FEB 12 2021

Town of Berryville, VA

[T] 540/955-1099

[F] 540/955-4524

[E] info@berryvilleva.gov

Berryville - Clarke County
Government Center
101 Chalmers Court, Suite A
Berryville, VA 22611



BERRYVILLE
EST. 1798 *Genuine* VIRGINIA

Creative Communities Partnership Grant

Participant Application

Deadline: February 17, 2021

PLEASE NOTE: applicants must be a 501(c)3 organization whose primary purpose is the arts (production, presentation or support of dance, literary arts, media arts, music, theater, or visual or related arts), that are incorporated in Virginia. They must also have their headquarters and home seasons, or activities equivalent to a home season, within the state. Funding cannot be provided for payment to performers for specific performances. Proof of 501(c)3 status required with submission. For more information about the Virginia Commission for the Arts' Creative Communities Partnership Grant program, please visit http://www.arts.virginia.gov/grants_local.html or contact Community Development Director Christy Dunkle at planner@berryvilleva.gov or (540) 955-4081. Please forward completed application via email to planner@berryvilleva.gov by no later than 5:00 PM on February 17, 2021.

Name of Arts Organization: Skyline Quilters/Northern Shenandoah Valley Quilt Show

Applicant Name: Rezin Sharon
Last First M.I.

Address: 382 Chapel Road
Street Address Apartment/Unit#

Middletown VA 22645
City State ZIP Code

Phone: 540-533-3675

Has this organization received a Local Arts Grant from the Town of Berryville in the past?

Yes No

Harry Lee Arnold, Jr.
Mayor

Erecka L. Gibson
Recorder

Council Members

Donna Marie McDonald
Ward 1

Diane Harrison
Ward 2

Grant Mazzarino
Ward 3

Kara C. Rodriguez
Ward 4

Keith R. Dalton
Town Manager

Please give a brief description of the organization, proposed project, and who will participate.

The Skyline Quilters, Inc. hosts the Northern Shenandoah Valley Quilt Show with the help of three other local quilt clubs: Apple Valley Needle Threaders (Berryville), Shenandoah Piecemakers (Berryville) and Winchester Modern Quilters. The purpose is to showcase the quilting talent in the Shenandoah Valley and provide a venue for quilters to come together, learn new techniques, and enjoy the fruits of their labor. We hope to keep the art of quilting alive by sparking the interest of the next generations who come to our show. Furthermore, we love to see non-quilters coming to the show because they are always amazed by the talented artists in our area. At our show, you will see traditional quilts and modern quilts, tiny quilts and huge quilts, ones that are quilted by hand and ones that are quilted by machine, quilts for beds and quilts for walls, as well as quilts as wearable art.

<https://www.nsvquiltshow.com/>

This group has sponsored a quilt show in Berryville once every two years since 1981. Our equipment is very dated and not strong enough to hold the quilts made today for king size beds. Our goal is to use this grant to replace our home made wooden stands, poles and white sheets with pipes and drapes. The pipe and drape system (See attached picture) is much stronger, safer and makes for a beautiful backdrop to show off the quilts. Community quilters enter about 200 quilts for each show. We restrict the number of quilts registered because of our limited display equipment.

Please list the organization's officers, board of directors, and key staff.

2021 Core Committee-

Co-Chairs: Karen Yee and Sharon Rezin

Treasurer: Karen Yee

Secretary: Linda Suter

Registration: Barbara Corey

Webmaster: Alicia Stoltzfus

Publicity: Barbara Corey

Vendors: Kathleen O'Dell, Diane Hearne

Advertising: Alicia Stoltzfus & Loretta McDonald

Raffle Quilt: Elaine Breiner

Show Program: Pam Lakin

Demonstrations: Donna Heinz

Volunteer Coordinator: Heidi Haynes

Curator: Sharon Rezin, Trudi VanDyke

Door Prizes: Mary DeMott and Carol Oliveri

Ribbons: Elaine Breiner

And a total 70 Volunteers to hang and take down the show

How will the community benefit from the project?

Quilters, as a whole, are generous people. All of our supporting quilt groups believe in giving back to the communities in which we live. We support several local organizations by donating quilts and other handmade items. These organizations support the elderly, those fighting cancer, foster children, victims of abuse, low-income families, animal shelters, homeless people, dialysis centers, and military veterans. We donated over 170 quilts and handmade items in 2019-2020:

Valley Health - over 5000 Covid 19 face masks

Evan's Home for Children

Fauquier City Shelter

Froggy's Closet

Healthy Families

It's a Small Hand

Quilts of Valor

Royal Family Kid's Camp

Stitcher's Station

The Laurel Center

Winchester Medical Center Baby Drive

Winchester Medical Center Radiation Oncology

Please attach the organization's budget.

Any revenue made from the show is split between the clubs and a portion is retained to begin planning the next quilt show. The club funds are used to purchase fabric and batting for donation quilts. Each group also hires national and local teachers to lecture and demonstrate the most recent quilting ideas and techniques.

Budget is attached.

Please select the category that best describes your organization's primary focus.

- Arts Education
- Dance
- Multidisciplinary
- Music
- Opera
- Theater/Storytelling
- Visual Arts
- Other (please describe) Creative Arts- Quilting and Embroidery

Populations Benefitted

Please select any categories that, by your best estimate, will make up 25% or more of the population that will directly benefit from the award during the period of support.

Racial or Ethnic Groups

- American Indian/Alaskan
- Hispanic/Latino
- Asian/Pacific Islander
- White/Caucasian
- Black/African American
- Other

Other Distinct Groups

- Individuals with disabilities
- Individuals with limited English proficiency
- Individuals in institutions (hospitals, hospices, assisted care, etc.)
- Military veterans/active duty personnel
- Individuals below the poverty line
- Youth at risk

Age

- Children/Youth (0-18 years)
- Young adults (19-24 years)
- Adults (25-64)
- Older adults (65+ years)

Arts Education Choose the one item which best describes the funded activities.

- 50% or more of the funded activities are arts education directed to K through 12 students, higher education students, pre-kindergarten children, and/or adult learners (including teachers and artists)
- Less than 50% of the funded activities are arts education directed to K through 12 students, higher education students, pre-kindergarten children, and/or adult learners (including teachers and artists)
- None of the funded activities involve arts education



Signature

2/3/2021

Date

Northern Shenandoah Valley Quilt Show

Budget for 2019 Show

***Number of visitors for 3 days of show - 950

EXPENSES

Storage of materials (hanging racks, etc.)	\$ 50.00
New Poles, bases for hanging quilts	\$ 763.00
Facility Rental	\$ 1,385.00
Insurance	\$ 99.00
Raffle Quilt (materials and construction).	\$ 300.00
Printed materials (Programs, Raffle tickets.etc.)	\$ 1,070.00
Show Ribbons	\$ 164.00
Black Drape rental (for hanging quilts).	\$ 330.00
Table rentals for Vendors.	\$ 245.00
Misc. other costs.	\$ 145.00
Total.	<u>\$ 4,551.00</u>

SHOW INCOME (PROFITS)

Web ads	\$ 450.00
Vendor participation (14 in 2019 show).	\$ 2,460.00
Raffle Quilt (tickets purchased).	\$ 2,053.00
Program Ads (5 vendors).	\$ 200.00
Show Admissions for 3 days.	\$ 6,650.00
Total	<u>\$ 11,813.00</u>

Profits are divided among the 4 Quilting groups to support having instructors and other costs related to making all the wonderful quilts for our local charities in our area.....



[Home](#) > [Tax Exempt Organization Search](#) > Skyline Quilters Inc.

[< Back to Search Results](#)

Skyline Quilters Inc.

EIN: 54-1577745 | Berryville, VA, United States

> Other Names

Publication 78 Data ⓘ

Organizations eligible to receive tax-deductible charitable contributions. Users may rely on this list in determining deductibility of their contributions.

On Publication 78 Data List: Yes

Deductibility Code: PC

Form 990-N (e-Postcard) ⓘ

Organizations who have filed a 990-N (e-Postcard) annual electronic notice. Most small organizations that receive less than \$50,000 fall into this category.

> Tax Year 2019 Form 990-N (e-Postcard)

Tax Period:

2019 (01/01/2019 - 12/31/2019)

EIN:

54-1577745

Legal Name (Doing Business as):

Skyline Quilters Inc

Mailing Address:

PO Box 343
Berryville, VA 22611
United States

Principal Officer's Name and Address:

Sherry Newcombe

PO Box 343
Berryville, VA 22611
United States

Gross receipts not greater than:

\$25,000

Organization has terminated:

No

Website URL:

> Tax Year 2018 Form 990-N (e-Postcard)

Many  Colors



Available

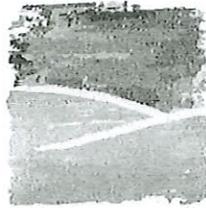
8x10 Premier Package

 16 Reviews

Our best selling pipe & drape
backdrop kit! 8 ft tall x 6-10 ft
wide with Poly Premier drapes

~~\$184.64~~ **\$158.49**

Berryville – Clarke County
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101 Chalmers Court, Suite A
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Town of Berryville, VA

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**Creative Communities Partnership Grant
Participant Application**
Deadline: February 17, 2021

PLEASE NOTE: applicants must be a 501(c)3 organization whose primary purpose is the arts (production, presentation or support of dance, literary arts, media arts, music, theater, or visual or related arts), that are incorporated in Virginia. They must also have their headquarters and home seasons, or activities equivalent to a home season, within the state. Funding cannot be provided for payment to performers for specific performances. Proof of 501(c)3 status required with submission. For more information about the Virginia Commission for the Arts' Creative Communities Partnership Grant program, please visit http://www.arts.virginia.gov/grants_local.html or contact Community Development Director Christy Dunkle at planner@berryvilleva.gov or (540) 955-4081. Please forward completed application via email to planner@berryvilleva.gov by no later than 5:00 PM on February 17, 2021.

Name of Arts Organization: The Main Street Chamber Orchestra, Inc.J

Applicant Name: Goldberg Jon W
Last First M.I.

Address: 100 West Main Street #3
Street Address Apartment/Unit#

Berryville VA 22611
City State ZIP Code

Phone: (c) 202-255-3294

Has this organization received a Local Arts Grant from the Town of Berryville in the past?

Yes No

Harry Lee Arnold, Jr. Mayor
Erecka L. Gibson Recorder

Council Members

Donna Marie McDonald Ward 1
Diane Harrison Ward 2
Grant Mazzarino Ward 3
Kara C. Rodriguez Ward 4

Keith R. Dalton
Town Manager

Please give a brief description of the organization, proposed project, and who will participate.

Please refer to the link in my cover email.

Please list the organization's officers, board of directors, and key staff.

Directors:

1. Jon Goldberg - biography attached
2. Helena Goldberg - B.M. Manhattan School of Music; owner of the Goldberg School of Music, Berryville, VA.
3. Adam Goldberg - B.S. University of Virginia; MBA University of Maryland; Branch Manager, Weapon Effects & Analysis, DOD

How will the community benefit from the project?

Please refer to the link in my cover email.

Please attach the organization's budget.

Please refer to the link in my cover email

Please select the category that best describes your organization's primary focus.

- Arts Education
- Dance
- Multidisciplinary
- Music
- Opera
- Theater/Storytelling
- Visual Arts
- Other (please describe) _____

Populations Benefitted

Please select any categories that, by your best estimate, will make up 25% or more of the population that will directly benefit from the award during the period of support.

Racial or Ethnic Groups

- American Indian/Alaskan
- Asian/Pacific Islander
- Black/African American
- Hispanic/Latino
- White/Caucasian
- Other

Other Distinct Groups

- Individuals with disabilities
- Individuals in institutions (hospitals, hospices, assisted care, etc.)
- Individuals below the poverty line
- Individuals with limited English proficiency
- Military veterans/active duty personnel
- Youth at risk

Age

- Children/Youth (0-18 years)
- Adults (25-64)
- Young adults (19-24 years)
- Older adults (65+ years)

Arts Education Choose the one item which best describes the funded activities.

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Signature

01/14/2021

Date

The **MISSION** of the Main Street Chamber Orchestra is to make classical orchestral music a relevant part of the cultural life in our community in northwest Virginia by presenting accessible, high quality professional chamber orchestra performances.

I believe in the transformative power of classical music to reach across all racial, economic and cultural divides, illuminating our shared humanity and reminding us that, in the words so powerfully expressed in Beethoven's Ninth Symphony, "All men are brothers".

I have founded the Main Street Chamber Orchestra to broaden the experience of classical music where I live, in northwest Virginia. Our name is intended to reflect that we are rooted in the community and our desire to make classical music a part of our communal lives. In addition to our Master Works concerts, each season will feature at least one free admission Family Concert, designed to attract and expose younger audiences to classical music. We will also explore other means to show the relevance of classical music through lectures, special events for youngsters and families and the creation of a regional youth orchestra.

Provided Covid restrictions are rescinded, we plan to present our first concert as a free admission family concert in December 2021, in Berryville, Virginia.

We are presently in conversations with Duncan Memorial Methodist Church and Grace Episcopal Church to present our concerts in their churches. I am confident we will reach an agreement to perform in one of these churches.

Our website is under construction with an anticipated launch date of March 1.

For fiscal 2022, the period your grant covers, we are planning three concerts. Two concerts will be part of our "Masterworks Series" and one concert will be a free admission family concert. These concerts will be designed to appeal to the broad and diverse population of Berryville and the surrounding community. The attached budget is for these three presentations.

How will the community benefit from the project?

During my tenure of three seasons as the Director of Classical Music at the Barns of Rose Hill, I was able to establish an ever expanding audience and growing financial support for professional classical music, specifically, a professional chamber orchestra.

While I have ended my association with the Barns, I have never stopped believing that our growing community deserves and desires high quality classical music. I have been particularly encouraged by the support of many like-minded members of our community who are willing to work with me for the success of the Main Street Chamber Orchestra.

With our dedication to a broad outreach to families with children who lack quality exposure to classical music, the beneficiaries of our project are first and foremost the residents of Berryville and Clarke County.

I anticipate that our local restaurants will also benefit as many members of the audience enjoy dining out before an evening concert, or after a weekend matinee.

The creation of a regional youth orchestra will be a tremendous benefit in raising the awareness and enjoyment of classical music with student and their families. While our local Clarke County High School and the public high schools in Frederick County have wonderful band and choral programs, they do not have an orchestral program. Our Regional Youth Orchestra will fill that gap and provide students with a learning experience not currently being offered in the schools.

The final benefit of our programs will be in raising the cultural life of our community. Most surveys have shown, that after jobs and affordable housing, the cultural life of a community is one of the most important determining factors in where people chose to live. Enhancing the cultural life of Berryville will help grow our community in ways that will reflect proudly on our town.

MAIN STREET CHAMBER ORCHESTRA - FISCAL 2022 BUDGET

Budget based on 3 performances (March, September, December)

September performance will be a free admission family concert

EXPENSES	
Musician fees	\$ 19,980.00
Soloist fees	\$ 1,000.00
Music rental	\$ 500.00
Performer hospitality	\$ 375.00
Printing	\$ 450.00
Advertising	\$ 200.00
Facility rental	\$ 450.00
Contingency (5%)	\$ 1,158.00
Total	\$ 24,113.00
INCOME	
Ticket sales	\$ 6,000.00
Foundations/Grants	\$ 9,000.00
Individual Sponsors	\$ 9,113.00
Total	\$ 24,113.00

(2 performances; \$30/ticket;100 tics/performance)

JON GOLDBERG

Mr. Goldberg is currently a Professor of Music at Northern Virginia Community College, Loudoun Campus. He serves as conductor of the NOVA Chamber Orchestra, as well as teaching music theory, music history and composition.

From 2018 to 2020 Mr. Goldberg served as Director of Classical Music and Conductor of the Rose Hill Chamber Orchestra at the Barns of Rose Hill in Berryville, VA. Mr. Goldberg also curated the Recital Series presenting both established artists and emerging younger talents.

Mr. Goldberg frequently presents entertaining and informative musical lectures that have garnered enthusiastic responses. His series of lectures for the Osher Life Long Learning Institute, sponsored by George Mason University, have proven so popular they have had to be moved from a GMU lecture room to a nearby hotel conference room.

Mr. Goldberg was a founding member and Music Director of the Endymion Ensemble, 1975-1979, a New York City based chamber orchestra that for four seasons gave a four concert series of performances in Carnegie Recital Hall, sponsored by the Carnegie Hall Corporation and the New York State Council on the Arts. These performances were met with critical acclaim by the New York Times. With the Endymion Ensemble Mr. Goldberg conducted the world premiere of *Song of Orpheus*, in the chamber orchestra version by William Schuman and Jon Goldberg. Mr. Goldberg also conducted the world premiere of the chamber orchestra suite of William Schuman's *Night Journey*, written for the Martha Graham Ballet. With the Endymion Ensemble, Mr. Goldberg recorded this work on the CRI label.

Mr. Goldberg has also conducted the Memphis Symphony, the Oklahoma City Symphony, the El Paso Pro Arte Orchestra, the Doctor's Orchestra of New York, and the Goldman Band in summer concerts at Lincoln Center.

Mr. Goldberg served as Musical Assistant to Leonard Bernstein on his Grammy winning recording of Tchaikovsky's Symphony #4 with the New York Philharmonic.

Mr. Goldberg began his conducting studies with Carlo Faria, a protégé of Guido Cantelli, and spent two summers as a conducting fellow at the Berkshire Music Center, Tanglewood, at the invitation by Leonard Bernstein.

Mr. Goldberg holds a Bachelor of Music, cum laude, from North Texas State University, and a Master of Music from the Manhattan School of Music. He also completed postgraduate theory studies at the Mannes School of Music.

Berryville – Clarke County
 Government Center
 101 Chalmers Court, Suite A
 Berryville, VA 22611



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RECEIVED

FEB 15 2021

Town of Berryville, VA

**Creative Communities Partnership Grant
 Participant Application**

Deadline: February 17, 2021

PLEASE NOTE: applicants must be a 501(c)3 organization whose primary purpose is the arts (production, presentation or support of dance, literary arts, media arts, music, theater, or visual or related arts), that are incorporated in Virginia. They must also have their headquarters and home seasons, or activities equivalent to a home season, within the state. Funding cannot be provided for payment to performers for specific performances. Proof of 501(c)3 status required with submission. For more information about the Virginia Commission for the Arts' Creative Communities Partnership Grant program, please visit http://www.arts.virginia.gov/grants_local.html. Additional information can also be found on the Town of Berryville's web site at <http://berryvilleva.gov/>. Please forward completed application via email to planner@berryvilleva.gov by no later than 5:00 PM on February 17, 2021.

Name of Arts Organization: Barns of Rose Hill

Applicant Name: Ames, Sarah E
 Last First M.I.

Address: PO Box 738
 Street Address Apartment/Unit#

Berryville VA 22611
 City State ZIP Code

Phone: 540-955-2004

Has this organization received a Local Arts Grant from the Town of Berryville in the past?

Yes No

Harry Lee Arnold, Jr.
 Mayor

Erecka L. Gibson
 Recorder

Council Members

Donna Marie McDonald
 Ward 1

Diane Harrison
 Ward 2

Grant Mazzarino
 Ward 3

Kara C. Rodriguez
 Ward 4

Keith R. Dalton
 Town Manager

Please give a brief description of the organization, proposed project, and who will participate.

The Barns of Rose Hill is a rural arts center, located in the heart of Berryville. Our venue is two previously restored Dairy Barns and houses the Berryville/Clarke County Visitor's Center.

The requested support from the town of Berryville would be used to continue to offer a diverse variety of free and affordable programs throughout the year. Our programs include live music, exhibits, films, workshops and classes, jam sessions, community programs, and more designed to fulfill our mission of enriching lives through the arts, education, and community. Despite the challenges of the pandemic, in 2020 Barns of Rose Hill presented 40 in-person events in 2020, which attracted 2,354 attendees. We presented over 48 virtual events through Facebook and YouTube. Programs included 28 concerts and 20 classes, workshops, and lectures. All virtual programming was and continues to be free to the public.

We are thrilled to be able to continue our virtual programming and small concerts throughout the ongoing pandemic. Our Exhibits and Visitor's Center safely continue to be open. During the second half of 2021 we intend to resume all in-person programs. Barns of Rose Hill operates on a budget of around \$250,000 annually. This is supported through grants, programming and tickets sales, and through donations from our community.

Please list the organization's officers, board of directors, and key staff.

Board Officers:

Michael Hobert-Chair (Attorney)
Lucy Dorick-Vice-Chair (International Fundraiser)
Pat Robinson-Secretary (Attorney)
Kelli Patterson-Treasurer (Retired Legal Administrator)

Staff:

Sarah Ames-Executive Director
Nathan Berger-Director of Operations
Morgan Morrison- Program Director
Tiwana Brooks-Office Manager

How will the community benefit from the project?

We offer a variety of free and affordable events and programs throughout the year including concerts, performances, films, talks and discussions, exhibits, and much more for our community members and visitors to enjoy.

We also partner with local organizations such as the Clarke County Community Band, the Clarke County Historical Association, Clarke County Lions Club, and local school choir departments to host programs and events to enrich and engage people of all ages. We also partner with the Clarke County Library to host programs including free Summer programs for children and other programs.

Through the Visitor's Center, we are able to support our Economic Development by highlighting our Berryville Main Street businesses.

Please attach the organization's budget.

Please select the category that best describes your organization's primary focus.

- Arts Education
- Dance
- Multidisciplinary
- Music
- Opera
- Theater/Storytelling
- Visual Arts
- Other (please describe) _____

Populations Benefitted

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Racial or Ethnic Groups

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Other Distinct Groups

- Individuals with disabilities
- Individuals in institutions (hospitals, hospices, assisted care, etc.)
- Individuals below the poverty line
- Individuals with limited English proficiency
- Military veterans/active duty personnel
- Youth at risk

Age

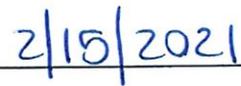
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Signature



Date

BARNES OF ROSE HILL
Budget vs. Actuals: 2021 Budget - COLLAPSED
January 2021

	2021 Budget Total
Income	
4000 Programming Income	
Total 4100 Performances	82,000.00
Total 4200 Films Income	2,500.00
Total 4300 Educational Workshops	3,000.00
Total 4400 Art Exhibits	3,200.00
Total 4500 Gift Shop Income	2,700.00
4600 Program Sponsorship	10,000.00
4610 Programming Sponsorship - Classical	15,000.00
Total 4000 Programming Income	118,400.00
Total Income	118,400.00
Cost of Goods Sold	
Total 5100 Performances	54,000.00
Total 5200 Films	1,025.00
Total 5300 Educational Workshops	2,000.00
Total 5400 Art Exhibits Costs	200.00
Total 5500 Gift Shop Expense	500.00
Total 5900 Other Programming Expenses	74,259.00
Total Cost of Goods Sold	131,984.00
Gross Profit	(13,584.00)
Expenses	
Total 6000 Compensation	109,886.00
Total 6100 Professional Fees	18,000.00
Total 6200 Occupancy Expenses	29,460.00
Total 6300 Office Expenses	15,000.00
Total 6400 General Expenses	16,485.00
Total Expenses	188,831.00
Net Operating Income	(202,415.00)
Other Income	
Total 7000 Other Income	18,700.00
Total 7100 Development Income	119,000.00
Total 7200 Special Events	80,000.00
Total 7300 Grants & Restricted Donations	225,000.00
Total 7500 Property Rental Income	7,000.00
Total Other Income	449,700.00
Total Other Expenses	56,150.00
Net Other Income	393,550.00
Net Income	191,135.00
Less: Perm Restricted Donations	(200,000.00)
(Increase)/Decrease in Temp Restricted	(18,000.00)
Add: Transfer From Endowment	25,000.00
Net Increase / (Decrease) in unrestricted net assets	(1,865.00)

no assurance is provided on these financial statements

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date:

JAN 04 2005

THE BARNS OF ROSE HILL INC
PO BOX 718 294 MITTON VALLEY LN
BERRYVILLE, VA 22611

Employer Identification Number:
27-0103521
DLN:
17053328033024
Contact Person:
RONALD D BELL ID# 31185
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
DECEMBER 31
Public Charity Status:
509(a)(2)
Form 990 Required:
YES
Effective Date of Exemption:
SEPTEMBER 29, 2004
Contribution Deductibility:
YES
Advance Ruling Ending Date:
DECEMBER 31, 2008

Dear Applicant:

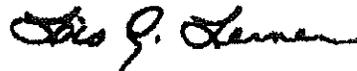
We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. During your advance ruling period, you will be treated as a public charity. Your advance ruling period begins with the effective date of your exemption and ends with advance ruling ending date shown in the heading of the letter.

Shortly before the end of your advance ruling period, we will send you Form 9734, Support Schedule for Advance Ruling Period. You will have 90 days after the end of your advance ruling period to return the completed form. We will then notify you, in writing, about your public charity status.

Please see enclosed information for Exempt Organizations Under Section 501(c)(3) for some helpful information about your responsibilities as an exempt organization.

Sincerely,



Lois G. Lerner
Director, Exempt Organizations
Rulings and Agreements

Enclosures: Information for Organizations Exempt Under Section 501(c)(3)
Form 972-C



Roster – Jan 2021

Name	Position	Occupation	Primary Phone	Email	Term Start	Mailing Address
Michael Hobert	Chair	Attorney	540-247-2130 (texts ok)	johnmichaelhobert@gmail.com	Jan 2016, Jan 2019	24 East Main Street Berryville, VA 22611
Lucy Dorick	Vice-Chair	International Fundraiser	292-498-7732 (texts ok)	ldorick@aol.com	Jan 2016, Jan 2019	656 Senseny Rd Berryville, VA 22611
Pat Robinson	Secretary	Attorney	540-401-9885 (texts ok)	parobinson@outlook.com	Jan 2019	180 Briggs Rd Berryville, VA 22611
Kelli Patterson	Treasurer	Retired Legal Administrator	540-431-8320	kellyspatterson@yahoo.com	Jan 2021	216 Lewisville Rd Berryville, VA 22611
David Conrad	Director	IT Specialist	540-552-4396 (texts ok)	David.conrad@borh.org	Jan 2020	193 Triple J Road Berryville, VA 22611
Peter Cook	Director	Retired Banker	540-955-3118 home 540-401-9025	peterjcook2000@gmail.com	June 2019	211 Warner Washington L Berryville, VA 22611
John Hill	Director	Retired Counselor, Vice-Mayor Winchester	540-722-0931	John.v.hill@gmail.com	Jan 2019	509 South Street Winchester, VA 22601
Allen Kitselman	Director	Architect, Musician/Song writer	540-955-1669 x210	akitsei@mainstreetarch.com	Jan 2021	315 S. Church Street Berryville, VA 22611
Julie Miles	Director	Artist	540-219-7341 (texts ok)	Jmiles414@icloud.com	May 2018	272 Berrys Ferry Rd White Post, VA 22663
Ronald (JC) Moore	Director	Tree Work	540-955-9511	Travel2light@protonmail.com	Jan 2021	2348 Springsbury Rd. Berryville, VA 22611
Barb Murry	Director	Retired School Teacher	703-901-4224 (texts ok)	Barbara.murry@borh.org	Sept 2019	11 Dorsey Street Berryville, VA 22611
Isreal Preston	Director	IT Specialist	703-310-7311	prestonisreal@gmail.com	Jan 2019	525 S Church Street Berryville, VA 22611
Roma Sherman	Director	Retired Business Owner	540-592-3998 home	romasherman@gmail.com	Nov 2019	658 Federal Street Paris, VA 20130

Berryville – Clarke County
Government Center
101 Chalmers Court, Suite A
Berryville, VA 22611



[T] 540/955-1099
[F] 540/955-4524
[E] info@berryvilleva.gov

RECEIVED
FEB 17 2021
Town of Berryville, VA

BERRYVILLE
EST. 1798 *Genuine* VIRGINIA

**Creative Communities Partnership Grant
Participant Application**

Deadline: February 17, 2021

PLEASE NOTE: applicants must be a 501(c)3 organization whose primary purpose is the arts (production, presentation or support of dance, literary arts, media arts, music, theater, or visual or related arts), that are incorporated in Virginia. They must also have their headquarters and home seasons, or activities equivalent to a home season, within the state. Funding cannot be provided for payment to performers for specific performances. Proof of 501(c)3 status required with submission. For more information about the Virginia Commission for the Arts' Creative Communities Partnership Grant program, please visit http://www.arts.virginia.gov/grants_local.html or contact Community Development Director Christy Dunkle at planner@berryvilleva.gov or (540) 955-4081. **Please forward completed application via email to planner@berryvilleva.gov by no later than 5:00 PM on February 17, 2021.**

Name of Arts Organization: The Blue Ridge Studio for the Performing Arts

Applicant Name: Niemann Cordelia A.
Last First M.I.

Address: 5 East main st.
Street Address Apartment/Unit#

Berryville VA 22611
City State ZIP Code

Phone: 540-955-2919 (office) 540-664-6664 (cell)

Has this organization received a Local Arts Grant from the Town of Berryville in the past?

Yes No

Harry Lee Arnold, Jr.
Mayor

Erecka L. Gibson
Recorder

Donna Marie McDonald
Ward 1

Council Members
Diane Harrison
Ward 2

Grant Mazzarino
Ward 3

Kara C. Rodriguez
Ward 4

Keith R. Dalton
Town Manager

Please give a brief description of the organization, proposed project, and who will participate.

The Blue Ridge Studio for the Performing Arts is a non-profit organization committed to providing quality dance training to children and adults in the Northern Shenandoah Valley. In June, our end-of-the-year stage production will be performed at the Ruritan Fair Grounds, and will be a celebration of our return to performing for the public. These four performances will be free of charge for the entire community, and all our students will participate.

Please list the organization's officers, board of directors, and key staff.

Cordelia Niemann - Director
Celeste Heath - Treasurer
Cheryl Donald - Asst. Director

How will the community benefit from the project?

This year has been particularly challenging for families everywhere, and our collective sense of community has been deeply affected. Our project this spring - ~~a free~~, a free, live performance by the children in our county, in a safe and healthy environment - is our way of giving back to the community that has supported us all these years, and our way of bringing the community together again.

Please attach the organization's budget.

Please select the category that best describes your organization's primary focus.

- Arts Education
- Dance
- Multidisciplinary
- Music
- Opera
- Theater/Storytelling
- Visual Arts
- Other (please describe) _____

Populations Benefitted

Please select any categories that, by your best estimate, will make up 25% or more of the population that will directly benefit from the award during the period of support.

Racial or Ethnic Groups

- American Indian/Alaskan
- Hispanic/Latino
- Asian/Pacific Islander
- White/Caucasian
- Black/African American
- Other

Other Distinct Groups

- Individuals with disabilities
- Individuals in institutions (hospitals, hospices, assisted care, etc.)
- Individuals below the poverty line
- Individuals with limited English proficiency
- Military veterans/active duty personnel
- Youth at risk

Age

- Children/Youth (0-18 years)
- Young adults (19-24 years)
- Adults (25-64)
- Older adults (65+ years)

Arts Education Choose the one item which best describes the funded activities.

- 50% or more of the funded activities are arts education directed to K through 12 students, higher education students, pre-kindergarten children, and/or adult learners (including teachers and artists)
- Less than 50% of the funded activities are arts education directed to K through 12 students, higher education students, pre-kindergarten children, and/or adult learners (including teachers and artists)
- None of the funded activities involve arts education



Signature

2/17/21

Date

The Blue Ridge Studio for the Performing Arts
Profit and Loss Budget
January - December 2021

	Total
INCOME	
501 Tuition	\$ 103,000.00
510 Contributions Income	3,000.00
Recital Income	8,000.00
Total INCOME	\$ 114,000.00
Gross Profit	\$ 114,000.00
 EXPENSES	
Program expenses	
833 Instructor	\$ 22,000.00
Dancewear Supplies	8,000.00
Recital Expenses	2,300.00
Costumes	9,000.00
Facility Usage Fees	2,000.00
Total Recital Expenses	\$ 13,300.00
Scholarship Award & donations	300.00
Total Program Expenses	\$ 43,600.00
General & Administrative	
803 Advertising	1,450.00
Website Management	350.00
Total 803 Advertising	\$ 1,800.00
840 Books, Subscriptions, Dues	800.00
844 Meals, Meetings, Entertainment	900.00
855 Insurance - Liability, D and O	1,300.00
884 Office Expenses	1,400.00
813 Vantiv credit card Fees	1,900.00
884P Printing and Copying	300.00
885 Studio Software	1,000.00
889 Postage, Mailing Service	200.00
Total 884 Office Expenses	\$ 4,800.00
895 Facilities and Equipment	
895R Rent - Facilities	\$ 18,000.00
895U Utilities	5,000.00
898 Repairs & Maintenance	400.00
920i Internet Service	1,600.00
Total 895 Facilities and Equipment	\$ 25,000.00
906 Salary	30,000.00
Employee Benefits	3,000.00
Total 906 Salary	\$ 33,000.00
911 Supplies	800.00
915 Taxes	2,000.00
Total General & Administrative	\$ 70,400.00
Total Expenses	\$ 114,000.00
Net Income	\$ -